JOCKET ENE COPE IN THE PROJECT



TEL +1•202•872•0030 FAX +1•202•872•1331 Direct Dial 202-872-0031, ext. 216 isheldon@utc.org

January 15, 1998

Ms. Magalie Roman Salas Secretary Federal Communications Commission 1919 M Street, N.W. Room 222 Washington, D.C. 20554 RECEIVED

JAN 1 5 1998

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Re: CS Docket No. 97-151

Ex parte

Dear Ms. Salas:

Pursuant to Secton 1.1206 of the Commission's Rules, this is to notify you that the following individuals, representing the organizations noted below, met today with the staff of Commissioner Ness to discuss the development of new pole attachment regulations as proposed in CS Docket No. 97-151:

Name	Representing
Jeffrey Sheldon Sean Stokes	UTC, The Telecommunications Association
Laurence Brown	Edison Electric Institute
Michael Powl	Pennsylvania Power & Light Co.

A copy of the written presentation used during this meeting, which also summarizes the points addressed, is attached to this notice. Two copies of this notice are submitted for filing.

If you have any questions concerning this matter, please let me know.

Very truly yours

Jeffrey L. Sheldon General Counsel

Attachments

cc:

Anita Wallgren

No. of Copies rec'd O H

## Electric Utility Concerns In CS Docket No. 97-151 (Post-2001 Pole Attachment Rates)

## I. Rely On Market Forces To Greatest Extent Possible

- Exhibit a preference for negotiations.
- Non-discriminatory access does not mean that all agreements have to be identical.
- A "forward looking" cost methodology would most effectively approximate the real costs of access.

## II. Allocation of non-usable space among "attaching entities"

- "Pole attachment" is defined in §224(a)(4) as attachments by a <u>cable</u> television system or a <u>provider of telecommunications services</u>.
- Under this definition, the following are not "pole attachments":
  - Electric utility facilities used to provide electric service, including facilities used for internal communications.
  - Facilities of local governmental agencies that are not used for cable television or telecommunications service.
  - Facilities of an ILEC. (Section 224(a)(5) explicitly states that ILECs are not considered telecommunications carriers for pole attachment purposes).

## III. Exemption from Post-2001 Rate for Systems That "Solely Provide Cable Service"

- Cable company claiming the exemption should certify to the FCC and the utility that it is solely engaged in providing cable services on the facilities covered by the pole attachment agreement.
- The provision of Internet service, cable modem service, or other information service is <u>not</u> cable service.
- Overlashing of new facilities to provide non-cable services should also trigger the post-2001 rate.
- If any facilities covered by the pole attachment agreement are used for other than cable services, none of the facilities should be entitled to the exemption.

## IV. Overlashing

- Engineering and safety standards, as well as basic property law, require that
  each overlashing entity obtain a separate agreement or prior approval from the
  pole owner.
- Overlashing by a third-party requires a separate allocation of non-usable space.

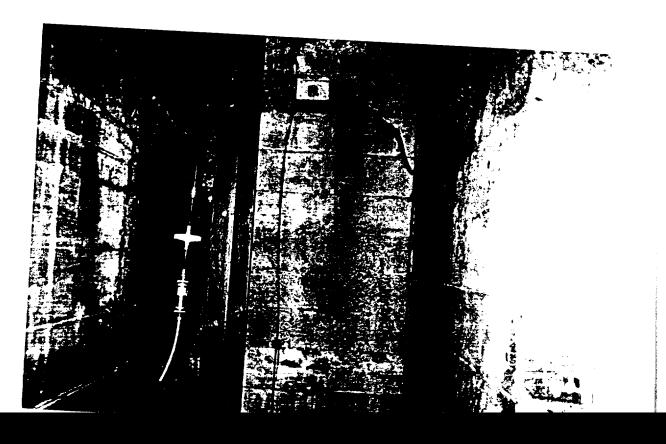
## V. Conduit

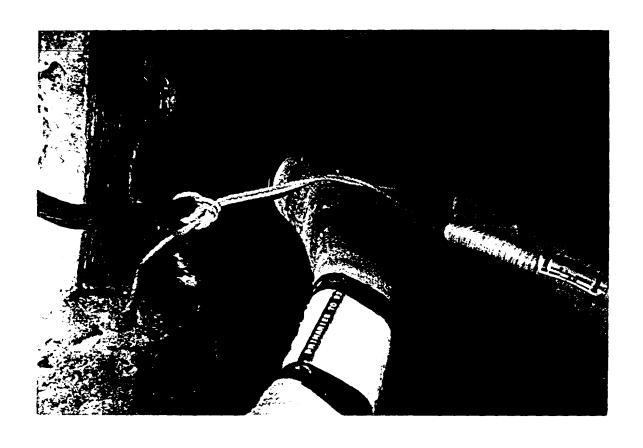
- Half-duct methodology is inappropriate for electrical conduit because the presence of a telephone cable within a duct effectively makes the entire duct unsuitable for electric lines.
- "Usable" vs. "non-usable" space
  - Statute acknowledges that non-usable components are of equal benefit to all attaching entities.
  - Just as non-useable space on a pole includes the buried portion of a pole, the non-usable space in a conduit system encompasses all elements of the system that are of common benefit to all "attaching" entities.
  - Therefore, "non-usable" space should include all cement or encasement materials, vaults, handholes and other related equipment that allow for deployment of, access to, and maintenance of cable facilities.

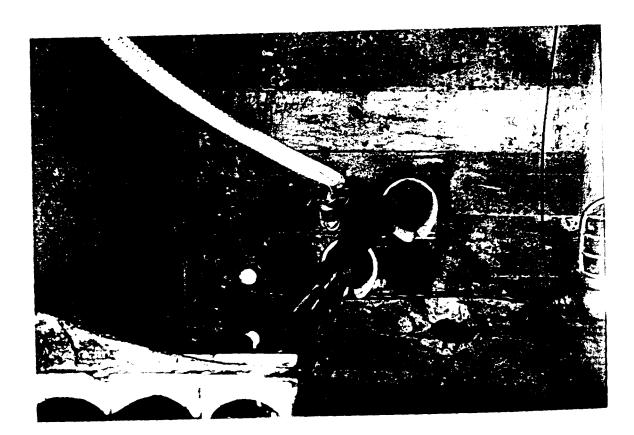
### VI. Transmission towers and wireless attachments

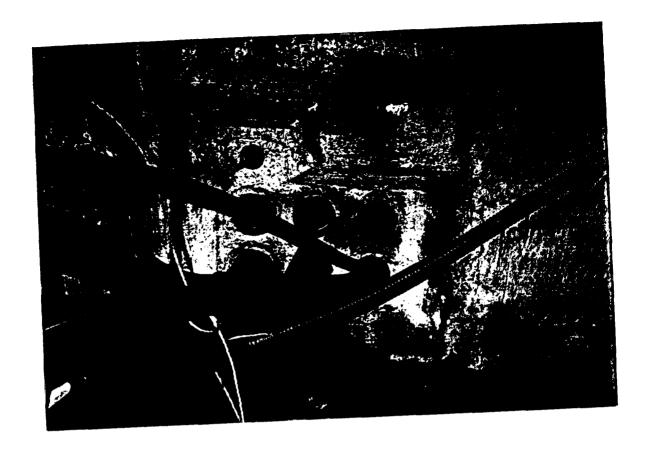
- These issues are subject to reconsideration in CC Docket 96-98.
- Safety, reliability and cost issues involving transmission structures are not encompassed in the current proceeding.
- There is a competitive market for wireless communications sites:
  - Wireless carriers do not require access to utility facilities given the large number of siting options for such carriers (see attached excerpts from wireless publications illustrating the plethora of entities in the tower siting business).
  - Regulated rates for wireless attachments to utility property will act as disincentive for other entities to make wireless sites available.
- Even local exchange carriers with cellular affiliates are not required to provide co-location or access to their communications towers.

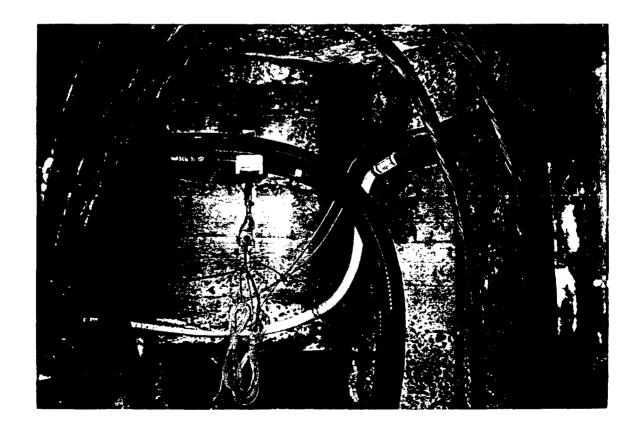


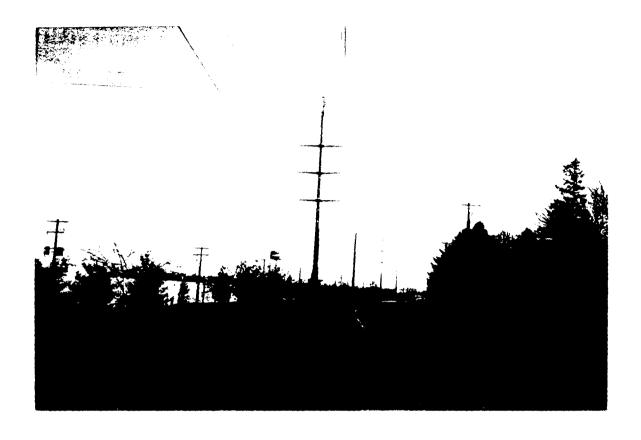


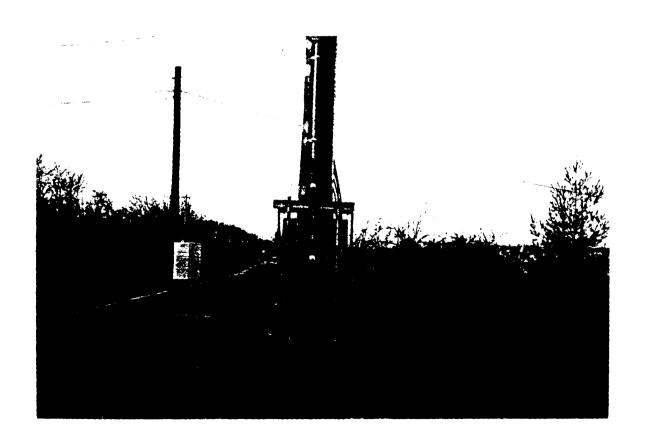












Complete Pager Billing Software S. Windows and Win 95/NT Versions FREE Full-Working Demo 318/261-5400

ww.csisoftworx.com

## **ELLULAR RENTAL®**



" Plus S & H

idual income. Rent Cellular Phones. Software duct producing 60%-90% Net profit thereafter our branded logo and proven business vare & marketing plan

1-888-488-6450 or 423-909-0006

## PROFESSIONAL SERVICES

## Furlow Consulting Corp.

Assisting in the sale or acquisition of private series companies

800-58"-0715

## **INCREASE CUSTOMER BASE**

Outbound telemarketing call center specializing in customer acquisitions for wireless and deflutar providers

### AmeriComm Marketing Call Center for the Wireless Industry

Large & Small Accounts Welcome! 516-829-6002 x10 Ask for Marjorie

> Call 800+643-9110 for advertising information

## **WIRELESS INSTALLATION AND TESTING SERVICES**



System Integrators specializes in Wireless 1887 Communication Systems installation, leating and maintenance. From initial design to on the sir testing, we have a proven reputation for providing high quality reliable service, on time and on-budget.

- Cell Site Installation
- Shelter Staging Facility
- Antenna Line Sweeps
- · System Tune-Ups Microcell Installation
- · In-Building Coverage
- CDMA & TDMA Upgrades
- CDPD Installation & Testing

15947 Frederick Road • P.O. Box 96 • Lisbon, Maryland 21765 • 301-854-5421 •Email: siim@erols.c



## DISPATCH AMERICA SM

(Your Alphanumeric Paging Partner) Dispatch America

HAS

PLANS FOR THE PAGING INDUSTRY.

- Nationwide! Toll-free (800) numbers
- Wholesale Flat Rates For Paging Carriers and Resellers

petch America is a premier dispatching company for alphanumeric paging customers

Service Mark of

Call today for information! 1-800-FUN-BEEP

(1-800-386-2337)

THE LEADER IN ALPHA DISPATCH

## LOS DEFEE JR & C

CAMBERGAL.

### PHASE

Police - VIA USITE AUSESSME STE astro (\$20.92) \* FLANC'S DELINEATION-PERMITS

CT 15 VIRONMENTA: AUDIT

All Month 5-4 ( Tre.), insingrons accountains

commental Assessor No. 5045 State of Californ.

incidents. Dispersion Agency

## Tower Anchor Corrosion Control

CALL TODAY



**ANCHOR**GUARD

(800) 653-3392

прт пини иппрофияла сог

### TOWARD SPACE AVAILABLE

racio and tower and or other Perfect satisfies were Spacious property zoned community alver-... ir metropolitan area next to Historia please ca 1 812 080 9774



## Maguire Cambo 116

### PRIME OKLAHOMA TOWER SITES AVAILABLE

Collinsville, UK + 630 ft. Towe - 361 fuer gave Lat 361 201 02:307 and Lon Get a 11 88 99

Sasakwa, OK 250 ft. Tower (\*bring extended) - 25 Lat. 34"54" 8" 50" and Lon. 9-30" face guine

Tulsa, OK + 465 % Tower = (A 100 tube 16 see Lat 361 961 330 and Lon, 696 31 697

Perry, OK -351 fc (fower + 48 - 1, hash Lat. 361 1514 | and Lone 097 - 4-43

Hennessey, O. 300 ft. Towe Lat. 36' 95' 4F' and Lon: 097

Wynnewood, Oik = 300 ft Town Lat 34, 391 311 and Lon (947, 90

Please contact John Maguire 21 405-848-5

### TOWER SPACE AVAILABLE

Mass-NH Border along RTE 3 Lat 42 40 17.94 Lon 11 20 40.00 90 High Lattice Base at Ele 214 8 Tall Owner Walter Eriksen 978-649-020



### U.S. SITELEASE, INC

NOW LEASING SPACE ON TOWERS AT PRIME LOCATIONS IN

MISSOURI, KANSAS, ILLINOIS & MINNESOTA

For more information, contact (913) 246-1771 or (605) 886-2605 http://www.us-sitelease.com

4NI introduces "www.anisite.com". The ultimate internet tool for the site location professional. Includes maps, site layouts and pictures of the more than 200 sites representes b. 4 N in the Southeast US.



806-731-4924 Fax: 1-954-581-4743 t en http://www.anisite.com E-mail anisite@anisite.com

Catalog available





## RCR's classified marketplace

## MOTOROLA OFFERS TOWERING VALUE



With thousands of antenna sites across the 1.3. & Canada Motorola is the one source that has it all Quality . Location . Reliability

Call Site Express at 1-888-888-7750 or visit our website at http://www.rn w.com/wwnsg

M MOTOROLA



SPECTRUM Resources Towers L.P.

## ATTENTION TOWER OWNERS, CARRIERS AND SITE MANAGEMENT COMPANIES!

Spectrum Resources Towers is aggressively acquiring towers nationwide. Transactions can be structured to meet seller's tax and financial planning needs, and there is no fee to seller. REFERRALS AND BROKERS ARE WELCOME. FINDERS FEES PAID

FOR MORE INFORMATION, CONTACT Peter Cutler - Vice President of Marketing (703) 533-1317

307 Annondole Rood, Suits 101 Falls Church, VA 22042 www.sperfeum - \nunres com

## ERIE, PA TOWER

SPACE AVAILABLE ON NEW ARGE TOWER LOCATED IN THE FACT OF DOWNTOWN FRIE

WILLEST STRUCTURE AMSL IN COVERING METRO ERIE BURROUNDING AREA

CALL 1-888-PROCOM1

### TOWER TECHNOLOGY

We have the finest, professionally managed antenna sites in Ronda. Master Antenna System for UHF, 800 5-900 MH: using 3-1/8" hard line, four window Tower or Amr. If you need antenna space in Jacksonville lamba Bay . Sarasota/Venice . Lakeland . Sun City . enestine « Accarica « Brooksville

Contact State Mickelyre 13-854-1518 105 H Dunbur Ave Oldsmar, Fl. 34677 Fax: 813-855-1969

### COMMUNICATION CORPORATION

Did You Say "No Site Acquisition Cost?

AAT understands your lees implementation, and we are depotated making the site acquisitions, and mana ment process easier. Choose from all water able portfolic of over \$.000 sites and it not in our invention, we ill called

> **AAT Will Put You** "On Top Of The World"

> PCS COMPATIBLE ROOFT OF AND TOWER SITES

Call us for your FREE Site O inclor 1-800-551-SITE Parkside Corporate Cente 292 Fernwood Avenue

## PREMIUM SITES FOR LEASE IN THE SOUTHEA

Florida, Louisiana, Mississippi, Alabama, Georgia, The Carolinas, Tenness

Pinnacle also want to purchase existing Tower Sites! We will build-to-suit your system requirements including leaseback arrangements



## Pinnacle Towers Inc.

549 Ringling Blvd, Third Floor., Sarasota, Fi 941-364-8886

## **SUPPORT SYSTEMS**



## TOWERS AVAILABLE FOR RENT

Brunswick, GA 400' Charleston, SC (I-26 in town) 390' Beaufort, SC 3961 Hilton Head, SC 220' Walterboro, SC (I-95) 400' Florence, SC 400' Clinton, SC (1-26 @ 1-385) 400° Spartanburg, SC (in town) 340' Durham, NC

OTHER SITES AVAILABLE GIVE US A CALL!

Call Miles McSweeney 803-686-6686

# FEDERAL GOVERNMENT

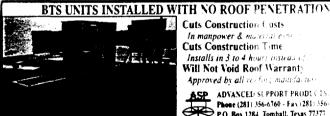
## ROOF TOPS AVAILABLE

FOR ANTENNA SITES Contact U.S. GENERAL SERVICES ADMINISTRATION (617) 565-6727 1. VT. IIII, ME, MA, CT. III

(212) 264-6740 inshington, B.C.), (215) 656-5654 4. AL, FL, GA, KY, MS, MC, SC, TH (404) 331-3105

## **ARIZONA'S PREMIER TOWER FACILITIES**

Contact Rick or Charlie Bonifasi ANTENNA SITES, INC 800-346-7224 www.antenna-sites.com



Cuts Construction Costs In manpower & material expe Cuts Construction Time Installs in 3 to 4 hours instead as

Will Not Void Roof Warrants Approved by all resting manufaction

ASP ADVANCED SUPPORT PRODUCTS IN Phone (281) 356-6760 - Fax (281) 356-298 P.O. Box 1284 Tomball, Texas 77377

## **EQUIPMENT DISTRIBUTORS**

## MCMANUS STATIONS "One Call Gets it All"

- FLEX Technology
- On-Line Display That Scrolls to Show the Complete Message
- Stores Up to 2,200 Total Characters
- Holds Up to 16 Personal Messages
- Set A Bookmark in An Info Update
- Shows Time of Day and Date **Notes Time of Message**
- 3 Built-in Alarm Clocks
- Private Time Allows During Pre-Selected Times
- Silent Vibration or 8 Musical Choices

